



## NEWS FROM THE CUTTING EDGE

*Helpful Tips From The Professionals At Hyde IBS*

Summertime and the cutting, slicing, slitting and converting is easy! Don't break a sweat this season and look to Hyde IBS to help you look good and be more productive all year round. Read about we play a role with Hearthside Food Solutions in their day-to-day operations and about how our new tube cut-off blades never yield to steel even under the hottest conditions.

We hope you'll find something of interest to you and your business in this issue of The Cutting Edge. We'd like your feedback on what you would find helpful in upcoming issues. E-mail us at [info@hydeblades.com](mailto:info@hydeblades.com)

### CUSTOMER SPOTLIGHT:

**HEADLINE: PROCESSING BAKED GOODS SHOULD NOT BE A CRUMBY JOB**

### TRADE SHOW SCHEDULE

Visit us at these upcoming trade shows and conventions:

**September 12-15, 2013**

NIBA Convention  
San Antonio, TX

**September 23-25, 2013**

A-D ISD NAM National Meeting  
Grapevine, TX

**October 19-21, 2013**

IBC National Meeting  
Rosemont, IL





**Our Solid Steel Offer:**  
Receive a refund if you are not satisfied with our product in the first 60 days!

[Request Information](#)



As featured recently on the front cover of Industrial Maintenance and Plant Operation (IMPO) Magazine, Hearthside Food Solutions is a contract manufacturer for some of the world's largest food companies. Increasing yield and reducing waste during the manufacturing and conversion of snack foods such as granola bars, crackers and other baked goods increases everyone's bottom line.

Hearthside utilizes Hyde products such as food processing slitter blades to crisply and cleanly cut large sheets of baked goods into portion-sized bites for consumers. The blades must be versatile enough to work across many of the more than 500 SKUs Hearthside produces for its customers.

[Click here to read the full article in Industrial Maintenance and Plant Operation \(IMPO\) Magazine.](#)

[To learn more about food processing blades from Hyde click here](#)



## **LEADING EDGE PRODUCT #1:**

**NEW CUT-OFF BLADES CUT CLEANLY TO PRODUCE DIMPLE-FREE TUBE SECTIONS**

***IN THIS CASE, DIMPLES AREN'T CUTE.***



Engineered for the metal tube, pipe and roll-forming production industries, new Tube Cut-Off Blades from Hyde are designed to produce dimple-free tubes far down the line. Hyde manufactures blades for the most popular machine brands in the market including Alpha, Haven, Eagle, Yoder, Pines and T&H Lemont and more. Made from high-speed

steels, a large array of vertical and horizontal blades in a wide variety of sizes is available with or without coatings such as TiN, TiCN and TiAlN.

As with all our products, Hyde employs proprietary processes in blanking, laser cutting, vacuum heat treating, precision grinding and polishing to ensure superior cutting performance of each individual blade. Manufactured in facilities with ISO 9001:2008 plant certification, durable Tube Cut-Off Blades are engineered for long-life.

[Click here for more information](#)

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## **WELCOME ABOARD:** **MANUFACTURING INDUSTRY VETERAN JOINS HYDE IBS SALES TEAM**



Bringing over 30 years of experience in the industrial tooling and machinery industry, Steve Foskett has been appointed to the role of Regional Sales Manager. In this capacity, Steve will be responsible for managing and training sales representatives in the Eastern United States and increasing the distributor network and providing end-user support.

Steve has worked across all levels of the industry including manufacturing, distribution and sales providing him with insights into how all the links in the channel work together. Following a stint as sales manager at Barrett Centrifugals, he served as regional manager for Amada America, and as an account manager for both Northeast Precision Machine and the Robert E. Morris Company. Steve also was a sales representative for Able Machine Tool Sales.

Join us in welcoming Steve to the team! He can be reached at 508-765-4785 or via e-mail at [sfoskett@hydertools.com](mailto:sfoskett@hydertools.com)

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## **CUSTOMER FEEDBACK:**

What would you like to see in the next issue? What do you think about the new look? Please feel free to share your feedback with us at [info@hydeblades.com](mailto:info@hydeblades.com).

***Hyde Industrial Blade Solutions - Solutions You Can Count On!™***



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